



## Andrew Minnelli USPTA, PTR

### Associate

Racquet Sports / United States

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Andrew Minnelli is a highly respected leader within the tennis and private club industry. In his 18-plus years in the business, Andrew has effectively collaborated with private club boards, committees, members, and staff to implement award-winning and innovative racquet programs and tournaments at some of the world's most historic and iconic clubs.

In addition to his professional experiences, Andrew is a talented recruiter and mentor, challenging colleagues to grow both personally and professionally. He is a proponent of radical candor and believes in direct, honest, yet humble communication. Andrew is passionate about keeping tennis alive, specifically through empowering tomorrow's leaders in the racquet sports industry.

As a principal with GSI Executive Search based in Rancho Mirage, California, Andrew focuses on creating nationwide strategic placements between racquet sports professionals and associations, elite private clubs, semi-private clubs, resorts, and colleges. He also consults on short-term and long-range planning, management in transition, capital and operational budget management, tournament and charity event management, and staff trainings.

### Professional experience includes:

- Director of Tennis, Seattle Tennis Club
- Director of Tennis Operations, The Riviera Tennis Club
- Associate Director of Tennis, Atlanta Athletic Club
- Washington State Open Tournament Director, USTA National 60s Indoor Championships
- Host of ITA Women's and Men's National Indoor, Women's All-American Tennis Championships
- Host for ATP 250 event - Atlanta Tennis Championship
- International Pop Tennis Association Board of Directors Member
- United States Professional Tennis Association (USPTA) National Executive Committee; USPTA National Marketing Task Force; USPTA National Membership Committee; USPTA National Budget and Finance Committee; USPTA Southern California Regional Vice President, Treasurer, and District Vice President; USPTA Southern Board of Directors Member and Georgia Chapter President
- Southern California Tennis Association: Red, Orange, Green Dot Junior Development Committee
- Georgia Professional Tennis Association Board of Directors Member
- Wilson Racquet Sports Advisory Staff and New Balance Tennis Ambassador
- USPTA Elite Professional, Accredited Professional Coach
- Professional Tennis Registry (PTR) Adult Development Specialist, Professional