Candidate Profile

General Manager
Long Beach Yacht Club
6201 E. Appian Way
Long Beach, CA 90803
www.lbyc.org

Organization

The mission of Long Beach Yacht Club is to promote yachting and competitive sportsmanship on a world-class level. The club’s premier waterfront location, yachting assets, facilities and programs make it the first choice for its families’ social and recreational enjoyment. The club is situated on a prime location in Alamitos Bay, nestled on the Southern California coast between Palos Verdes Peninsula and the community of Seal Beach in Orange County. Long Beach Yacht Club is committed to creating a place you want to be by blending a friendly social environment with the variety of programs in which members and their families may participate with pride and enthusiasm.

Membership of the club currently stands at over 1,000 members and their families. Leadership of Long Beach Yacht Club consists of the elected Flag Officers, the Board of Directors and the Board of Governors. The full-service club offers staffed food and beverage service throughout the week. Members thrive on a broad range of activities, including racing, yachting, fishing, diving, swimming and social activities geared for adults and driven by numerous committees and “clubs within the club.” Youth programs are very active and staffed to operate throughout the year. Swim and sailing instruction and swim and sailing teams compete throughout the area, providing a solid learning and team-building environment for the next generation.

Members have access to Long Beach Yacht Club as both a sporting and social venue. Members are encouraged to make the most of their membership by becoming involved in club activities and using the club facilities for their event needs.

CLUB AMENITIES INCLUDE:

- Club-owned fleet of sailboats and other marine assets
- Host and organizing authority for local, national and international regattas
- Full dining service
- Bar/lounge
- Warm and attentive service
- Club parties and activities
- Year-round heated swimming pool
- Banquet and meeting rooms
- Reciprocity with over 200 clubs worldwide
- Home to world-class match racing events
- Proximity to the water
- Aquatics programs
- Sailing instruction
- Educational programs
- Children’s camps and activities
- Ships store
Position Summary

The General Manager is the principal operations executive, managing all aspects of the club services and its facility. This includes activities and relations between the club and its officers, Board of Directors, members, guests, employees, community, government and industry. The General Manager is responsible for coordinating and administering the club’s policies as defined by its Board of Directors and officers and working with the Board of Directors to develop operating policies, procedures, programs and services. The General Manager is also responsible for coordinating the development, implementation and monitoring of the club’s overall budget. Additionally, the General Manager is responsible for ensuring maximum member and guest satisfaction by consistently monitoring the quality of the club's programs and services. The General Manager reports to the Board of Directors through the Commodore of the club.

Responsibilities

The General Manager is responsible for the day-to-day operations of the facility, services, programs and staff. As a full-service yacht club, this includes the food and beverage operations, member services and programs, youth programs and asset management. Employee benefits and relations, insurance and risk management and community relations are also direct responsibilities of the General Manager.

Requirements

- Demonstrate straightforwardness, sound judgment, integrity, accountability, leadership and dedication in all actions.
- Demonstrate superb interpersonal relations skills: an accomplished and effective communicator; a competent administrator; a diplomat in dealing with member constituents; club leadership in the community; and an individual with the ability to inspire, motivate and earn the respect of the members and employees as well as the community at large.
- Effectively communicate the club’s vision, set goals and objectives, delegate to, develop, evaluate and coach the department managers and their staffs.
- Manage cross-functional teams, multi-disciplinary projects and make complex decisions in a dynamic environment in support of the club’s vision, mission and core values.
- Think strategically while meeting operational and near-term objectives.
- Possess financial aptitude commensurate with a top-level private club executive.
- Possess the capacity and ability to perform required leadership role during emergency situations.
- Travel occasionally as required.

Additionally, successful candidates should possess:

- A bachelor’s degree from a four-year college or university; hospitality management major preferred.
- Private club or hospitality industry experience with management and supervisory experience and progressive professional advancement.
- Experience as a yacht/maritime Club Manager or Assistant General Manager preferred.
- Experience managing capital projects.
- Demonstrated knowledge of legal and regulatory requirements as they apply to private club operations.
- Knowledge of current insurance and risk management programs for private clubs.
- Knowledge of current human resource practices and union labor requirements.
- The ability to reach, bend, stoop, stand, and lift to 40 pounds, as well as handle hot and cold interior and exterior conditions.
- The ability and eagerness to speak publicly at meetings and events.
- A CMAA Certified Club Manager designation (preferred) or be working toward it.
Compensation and Benefits

Commensurate with experience and skills.

TO APPLY:
Send cover letter and resume to:
Terry Anglin, CCM, CCE, ECM
GSI Executive Search
terry@gsiexecutivesearch.com

All resumes must be submitted by November 10, 2020