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CANDIDATE PROFILE

Food and Beverage Director
Sweetwater Country Club
Sugar Land, Texas

www.swcclub.com

SWEETWATER COUNTRY CLUB

Organization

Sweetwater Country Club was developed in 1980 and first received major notoriety as the new home for the Ladies Professional Golf Association (LPGA). The 36-hole golf course was designed by golf architect Roger Packard with the first nine holes opening in late 1982. The Club hosted the LPGA Hall of Fame Golf Classic in 1985 and 1986, won by Nancy Lopez and Amy Alcott respectively.

The Club offers a distinct private club with a full amenity experience for members and their sponsored guests as their “home away from home.” The Club is known for its golf course amenities, sports and fitness, social activities and member dining. Amenities include:

- 36 holes – Roger Packard Signature Championship Golf courses (Pecan and Cypress)
- 4 indoor climate-controlled tennis courts
- 8 lighted outdoor tennis courts
- Indoor golf academy
- Indoor and outdoor lap and family swimming pool
- Full youth activities center
- 30,000-square-foot fitness and athletic center offering full weights, cardio, TRX group exercise studio, 17-bike spinning center, four racquetball courts, a full-size indoor basketball court and full-service locker rooms
- Variety of dining options including the upscale The Celler 44, the casual 4400 Bistro Bar and Grille and Golfers Grille
- Full ballroom and four private dining/meeting rooms, capable of holding a wedding event for 300+, as well as private business dining and meetings

The staff, amenities, calendar of events and member programs make Sweetwater Country Club a special place where members can build relationships and create family memories that last a lifetime.

By the Numbers:

- Employees: 125+

- Rounds of Golf Annually: 50,000
- Dining Restaurants: 3 venues, 250 seats
- Annual F&B Revenues: $2,151,879 (2024)
- Annual Gross Revenues: $13.6M
- Memberships: 1,174

Position Overview

Sweetwater Country Club, a premier private country club in the Sugar Land area, is seeking a talented and dynamic Food and Beverage Director to lead and manage our dining operations. This position requires a strong leader with a passion for delivering exceptional member experiences and the ability to oversee all aspects of food and beverage service at the Club.

- **Leadership & Management:** Provide strategic leadership and direction for all food and beverage outlets, including formal dining, casual dining, banquets and special events.
- **Member Satisfaction:** Ensure exceptional service standards are consistently maintained to meet the needs and expectations of Club members and guests.
- **Budgeting & Financial Oversight:** Manage budgets, monitor expenses and develop cost-effective strategies to increase profitability while maintaining high-quality food and service.
- **Staff Training & Development:** Recruit, train and develop a dedicated team of Food and Beverage professionals. Foster a positive work environment and ensure staff adhere to service standards and Club policies.
- **Menu Development & Innovation:** Collaborate with the Executive Chef to create innovative menus for à la carte dining, banquets and special events that reflect the Club's standards and member preferences.
- **Vendor & Inventory Management**: Oversee procurement and vendor relations, maintain accurate inventory levels and ensure product quality and availability.
- **Event Coordination**: Work closely with the Events Director and catering team to plan and execute weddings, private events and Club functions, ensuring seamless service.
- **Health & Safety Compliance:** Ensure all food and beverage areas comply with health, safety and sanitation regulations.

Education & Experience

- 5+ years of progressive Food and Beverage management experience, preferably in a private club, resort or upscale hotel environment.
- Proven leadership and team-building skills.
- Strong financial acumen with experience managing budgets and P&L statements.
- Excellent interpersonal and communication skills.
- Ability to work a flexible schedule, including nights, weekends and holidays.
- Bachelor's degree in Hospitality Management or a related field is preferred but not required.

Competitive Compensation

- Salary range starts at $110K, plus annual performance-based bonus. Salary will be commensurate with qualifications and experience.

- The owner will offer continued Club Managers Association of America (CMAA) benefits and continued education.
- The owner will offer an excellent benefits package and relocation assistance.

Individuals who meet or exceed the established criteria detailed in this position profile and posting are encouraged to send both a cover letter and resume.

Note: The preferred method of contact is email. Please send your cover letter and resume in PDF format, attached via email with the subject line: Sweetwater Country Club or Tara Osborne at Tara@gsiexecutivesearch.com



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