

# CANDIDATE PROFILE

**Senior Financial Analyst**  
Thomas Ranch / Loraloma  
Spicewood, TX

**L O R A L O M A**  
T H O M A S R A N C H

[www.thomasranchtx.com](http://www.thomasranchtx.com)

## The Organization

### ARETÉ COLLECTIVE

Areté Collective is a Salt Lake City, Utah-based developer and operator of luxury lifestyle communities worldwide. With fully integrated capabilities ranging from land planning, architecture and design through sales and marketing, club operations and ongoing financial management, Areté creates breathtaking communities that become must-visit destinations. Areté Collective builds on the 27-year track record of award-winning Denton House Design Studio, along with seasoned executives from the development industry, land planners from globally distinguished firms and world-renowned architects and designers.

Together the Arété Collective team members have contributed to the successful development of some of the world's premier master-planned communities. The team has overseen a range of responsibilities from planning, design and architecture to sales, marketing and club and financial operations. For more information, please explore [www.arete-collective.com](http://www.arete-collective.com).

### THOMAS RANCH

Thomas Ranch is 2,200-acre master-planned community near the shores of Lake Travis, just 30 minutes from downtown Austin. Nestled among the natural terraces, rolling valleys and rocky outcrops of the Texas Hill Country, Thomas Ranch features uniquely designed neighborhoods, including a walkable downtown core, nature-immersed residential and an ultra-luxe private community with an 18-hole David McLay Kidd golf course and a five-star boutique hotel.

This “back to the basics” community is built on a forward-thinking approach that honors the land, enhances the lives of community residents and creates value for our investors, trade partners and employees. With 2+ miles of river frontage, extensive networks of trails and green space, 4,000 residential units and 250k sq ft of downtown lifestyle amenity, Thomas Ranch serves the needs of one of the fastest-growing cities in the US and an increasingly sophisticated market within the path of high-net-worth growth in West Austin. For more information, please explore [www.thomasranchtx.com](http://www.thomasranchtx.com).

## Position Overview

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**Together, We're More.** At the core of our brand is the meaning behind our name; Areté - a call to live at one's highest potential. To strive for the best at every turn so that we shine powerfully in all we do. This is the central idea that drives us forward.

As a valued team member of Areté Collective, you are the most important asset in our commitment to reshaping people and places for the better. By joining Areté Collective's Thomas Ranch team, you'll not only be working with a mission-driven company but a local group of talented professionals, pioneering a new 2,200-acre development for a new way of life in the beautifully wild Hill Country of Central Texas.

As a true finance business partner advising the VP, Finance and TR Managing Director, and as part of the Thomas Ranch team, you will be working onsite and will have a critical role in shaping the success of the overall development.

The Senior Financial Analyst will serve an essential role as a finance team member for the Thomas Ranch project ("Project") and is responsible for supporting the VP, Finance in the financial oversight of the Project, executing Thomas Ranch's long-range financial direction and delivering short-term financial goals and objectives. This person will roll up their sleeves, solve problems and work with the VP of Finance & Centralized Services support to ensure timely closing and reporting of financial results and financial analysis to drive the development forward. This position will report to the Vice President, Finance of Thomas Ranch.

## Responsibilities

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- ▶ Liaise and work closely with the Development and Operational teams to ensure proper accounting. Provide advice on decisions related to the company's finances and budgets.
- ▶ Assist in creating strategic business plans and preparing financial packages.
- ▶ Perform financial management duties, including generating financial data, compiling and submitting reports, analyzing industry trends and assessing the project's financial health.
- ▶ Prepare and monitor the capital account reconciliations for each project, including forecasts, costs incurred, costs to complete, committed costs and all projected final costs.
- ▶ Assist in preparing the timely submission of draw requests and enforce compliance with financial reporting standards.
- ▶ Work closely with the sales team to monitor and forecast residential sales and ensure proper accounting when sales take place.
- ▶ Analyze costs, pricing, variable contributions, sales results and the company's performance compared to the business plan, budget and forecast.
- ▶ Oversee the balance sheet and ensure proper accounting and reconciliations are complete.
- ▶ Partner and work closely with Areté Collective finance team on accounting, finance, reporting and cash management.

## Key Characteristics

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- **A Financial Business Partner.** This individual displays a strong presence and confidently collaborates with various business departments, providing financial information, tools, analysis and insights to Department heads. They challenge existing thinking, support informed decision-making and drive business strategy.
- **Financially Focused.** This person examines information with a discerning eye to ensure accuracy, using a data-driven approach to make decisions that positively impact financial outcomes. They find creative ways to drive results and remain focused on influencing the bottom line.
- **A Masterful Executor.** Known for getting things done with precision and attention to detail, they meticulously plan to meet deadlines and achieve goals. Thriving in a fast-paced, entrepreneurial environment with many moving components, they ensure objectives are reached or surpassed, even as priorities shift. They are internally motivated and have a proven track record of delivering results.

## Qualifications

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- 3-5 years of relevant FP&A, investment banking, business administration or management consulting experience, preferably in real estate development
- Bachelor's degree in Finance, Accounting or a related field
- Strong Excel skills
- Excellent problem-solving ability, solid analytical skills, understanding of the business process and systems optimization
- Comfortable interacting with all levels of management in multiple areas
- Strong knowledge of financial and cash flow reporting
- Ability to review data and make relevant management recommendations
- Experience building and improving accounting and operational finance processes, controls, and systems in accordance with accounting principles (US GAAP)
- NetSuite and Hyperion experience a plus but not required

## Competitive Compensation

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- Competitive salary with an annual performance bonus
- Healthcare, Dental, Vision and Life insurance
- 401(k) participation and employer contributions
- Paid time off and professional development opportunities

## To be Considered

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Professionals who meet or exceed the established criteria are encouraged to send a compelling cover letter outlining their qualifications, experience, interests and why Thomas Ranch and Austin, TX will be beneficial for you, your family and your career along with their resume to:



**Tara Osborne**  
Principal

 [tara@gsiexecutivesearch.com](mailto:tara@gsiexecutivesearch.com)

 512-965-5643

