



Andrew Minnelli

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Principal

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Andrew Minnelli is a nationally recognized racquets industry leader, executive recruiter and strategic advisor with a proven track record of shaping premier racquet sports programs and professionals across the country. Throughout his 20-plus years in the business, Andrew has collaborated with private club boards, committees, members and staff to design and deliver award-winning, innovative racquet programs and tournaments at some of the world's most historic and iconic clubs.

Beyond his operational leadership, Andrew is a skilled recruiter and mentor, committed to fostering both personal and professional growth in those he works with. He values clear, constructive communication and leads with a balance of directness and humility. Andrew is deeply passionate about developing the next generation of leaders in the world of tennis and racquet sports.

As an Associate with GSI Executive Search based in Rancho Mirage, California, Andrew specializes in nationwide strategic placements across the racquet sports industry. His work spans placements between racquet sports professionals and associations, as well as roles within elite private clubs, semi-private clubs, resorts and collegiate programs. In addition to his search and advisory work, Andrew remains active in the industry as Director of Racquet Sports at BIGHORN Golf Club, where he continues to lead a nationally recognized program. This ongoing operational leadership gives him a real-time perspective that informs his consulting work with authenticity and relevance.

He also consults on short-term and long-range planning, management in transition, capital and operational budget development, tournament and charity event management and staff training.

Professional experience includes:

- Director of Racquet Sports, BIGHORN Golf Club
- Director of Tennis, Seattle Tennis Club
- Director of Tennis Operations, The Riviera Tennis Club
- Associate Director of Tennis, Atlanta Athletic Club
- Washington State Open Tournament Director, USTA National 60s
- Indoors Championships
- Host of ITA Women's and Men's National Indoors, and Women's All-American Tennis Championships
- Host for ATP 250 event – Atlanta Tennis Championship
- RacquetX Conference Panelist, Los Angeles
- International Pop Tennis Association Board of Directors Member
- Racquet Sports Professional Association (RSPA) National Executive Committee; Member of Multiple Committees; RSPA Southern CA
- Regional VP, Treasurer and District VP; RSPA Southern Board of Directors Member and Georgia Chapter President
- Southern California Tennis Association: Red, Orange, Green Dot Junior Development Committee
- American Racquet Sports Association Board of Directors
- Wilson Racquet Sports Advisory Staff and BOAST Ambassador
- RSPA Elite Professional
- Professional Tennis Registry (PTR) Adult Development Specialist
- Professional Pickleball Professional Registry Certified
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