



Manny Gugliuzza CCM, CCE

Principal

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United States

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Manny Gugliuzza is a high-performing strategic professional whose career in private club management and the hospitality industry spans over 30 years. He has served as a General Manager/Chief Operating Officer of private high-end clubs in New Jersey and New York. His assignments include Plainfield Country Club, Montclair Golf Club, Hollywood Golf Club, Cherry Valley Country Club and most recently, the Garden City Country Club.

Manny graduated from Fairleigh Dickinson University with a B.S. in Hotel/Restaurant and Tourism Management. Highly skilled at relationship building with boards of directors, committees and management teams, he is adept at assessing needs, devising options and implementing solutions. He is a strong believer in ongoing training and education for staff and has held his past management teams to high standards.

Manny's background includes managing many extensive capital improvement projects from concept to completion. He is passionate about the club and hospitality industry and believes that delivering exceptional and memorable member and guest experiences is paramount to the success of any club.

As a Principal with GSI Executive Search, Manny focuses on placements throughout Florida and the Northeast U.S. He is available to consult on executive searches throughout the U.S. Through the years, he has developed a strong network of industry professionals. His vast experience in private country clubs and golf clubs, love of the industry and dedication to elevating clubs to their highest potential offers clients a clear understanding of the executive search consulting process.

Professional experience includes:

- President, New Jersey Club Managers Association, Club Management Association of America
- Attained the Certified Club Manager designation in 1992 at age 26, making him the youngest CCM in the country at that time.
- Earned the Certified Chief Executive designation in 2012 and became a member of the CMAA Honor Society in 2010
- Served on multiple CMAA National Committees including Certification, Club Premier Services and Nominating
- Served as Host Manager for the 2014 USGA Senior Women's Amateur Championship at the prestigious Hollywood Golf Club. Also served as Host Manager for multiple MGA, NJSGA and LIGA state opens and tournaments held at Plainfield Country Club, Montclair Golf Club and the Garden City Country Club
- Experience includes leading three Platinum Clubs of America which all attained status during his tenure
- Guest speaker on club/hospitality management at Fairleigh Dickinson University (FDU); instrumental in forming the original charter for the student chapter at FDU