



Ned Welc has been a general manager of private clubs in Ohio and Florida for many years. As a leading expert on private club mergers and acquisitions, Ned offers a full range of private club management and operational consulting services, including improving staff training and team building. In addition, he conducts a variety of seminars for club professionals on M+A, club industry trends, and operational management strategies such as improving organizational health and management and board retreats.

Ned is an adjunct professor of the Hospitality Management School at Kent State University in Kent, Ohio. Prior to his career in club management, Ned was the field announcer for the Cleveland Indians major league baseball team for eight seasons.

Professional experience includes:

- General Manager/COO/CEO of outstanding private clubs, including The University Club of Akron, The Cleveland Racquet Club, The Mayfield Sand Ridge Club and The Sanctuary Golf Club
- Successfully accomplished the only merger of three clubs in the country: The Mayfield Country Club, Sand Ridge Golf Club, and the Oakwood Club
- Served as president of the Greater Cleveland Chapter of Club Managers Association of America (CMAA)
- Southwest Florida regional representative to CMAA
- CMAA distinctions include Certified Club Manager, Chief Executive Officer and Honor Society member
- Guest speaker at the national CMAA conference and Greater Cleveland, National Capital Chapter, Florida Chapter, and Great Lakes Clubs Conference
- Presents seminars on club team building, organizational health, and club mergers
- Provided team-building programs for several clubs, including Fairlawn Country Club and Portage Country Club in Akron, Ohio
- Chairman, Kent State University Hospitality Advisory Board
- Received special recognition as "Friend of the Ronald House" by the Ronald McDonald House of Cleveland
- Served on Special Events Committee of the American Cancer Society and Sanibel-Captiva Cares
- Bachelor of Science degree in Business, the University of Akron; Master's degree, the University of Cincinnati

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